



# MOBILE GLASSBLOWING STUDIOS, LLC



## FCAC's "Little Dragon" Mobile Glassblowing Studio

1060 N. Guillemard St. Pensacola, FL 32514

(850) 429-1222

[www.firstcityart.org](http://www.firstcityart.org)

Our "Little Dragon" mobile glassblowing studio was made possible by Sunday's Child in 2016. We provide educational and inspiring presentations that showcase the art of glass blowing. Our talented artists offer fun information about glass art including history, chemistry, & physics!


We offer several tiers of rates, depending on the size and type of your group, including: Standard Group/Event rate, Small Group rate, Fundraising Event rate, and Title One School discounted rate. We are actively seeking grants and corporate sponsorship to secure a limited number of free programs for Title One Schools in Escambia and Santa Rosa Counties.

## Site Requirements:

To operate our equipment and give you the best experience possible, we will need access to:


- ✓ (2) 110 electrical power outlets on their own circuit within 50 feet of the mobile unit
- ✓ Nearby access to water
- ✓ Approx. 3 hours needed to set up/heat up and about 1.5 hours to break down/clean up
- ✓ Flat parking area, not on a slope or hill, with surrounding space for your group to watch
- ✓ Space to park our trailer and truck (a minimum of 65 feet is needed)
- ✓ If you want us to explain what is being demonstrated, this requires minimal background noise – loud music festivals are fun and we could offer a silent demo in this setting, but an educational demo is generally not appropriate in a loud festival atmosphere.

## Current Rates/Pricing Structure:

 **Standard Group/Event rate:** *This rate is designed for corporate parties, as well as festivals and large groups. We offer inspiring glass art demonstrations! Choose your location within a 25-mile radius of our facility, and please let us know if there's a theme or specific type of celebration happening in conjunction with your event.*

**The standard group rate is:**

**\* \$ 160. pr/hr, for a minimum of 8 hours or \$1,280. This price includes 4.5 hours required for equipment set up and break down, leaving approximately 3.5 hours for active demonstration/glass blowing time.** The funds generated at this rate will cover expenses, plus **30% of this rate will be put into our Mobile Glassblowing Studio Scholarship Fund, allowing us to positively impact local low-income schools.**

 **Small Group rates:** *This rate is designed for private parties and groups of up to 15 people. Your group can watch a demonstration and will also have the option to participate in a unique, fun, and interactive experience making your very own glass objects (ages 8+)! You can come to us at First City Art Center for a "Make Your Own" glass making session- at a reduced price (below)- or we can bring our mobile glassblowing studio to you. You can make your own ornament out of hot, molten glass!*

**The Small Group rate for the Mobile Glass Studio is:**

**\* \$ 125. pr/hr, for a minimum of 8 hours or \$1000.** (approx. 3.5 hours for active demonstration/glass blowing time.)

The funds generated at this rate will cover all mobile studio expenses, and **15% of this rate will be put into our Mobile Glassblowing Studio Scholarship Fund, allowing us to positively impact local low-income schools.**

**The Small Group rate for a Private Party Demonstration and a "Make Your Own" glass ornament session at First City Art Center is:**

**\* \$35. per person with a 10-person minimum (\$350), and 20-person maximum (\$700). (Mobile Glassblowing Studio is not part of this pricing structure.)**

**Non-profit Fundraiser Event rate:** *This rate is designed for fundraising events that benefit a 501(c)3 nonprofit organization. This rate is based on the availability and interest of a qualified, skilled volunteer. A glass artist from FCAC may choose to volunteer their time for a worthy cause – please write a short description of your request that explains the event you are conducting and a list of goals.*

**The fundraiser event rate for the mobile studio is:**

\* \$ 80. pr/hr, for a minimum of 8 hours or \$640. (approx. 3.5 hrs. of demonstration.)

**Title One School rate:** *(only if there are currently no Scholarship funds available)*

**The subsidized rate for bringing the mobile studio to Title One Schools is:**

\* \$ 40. pr/hr, for a minimum of 6 hours or \$240. (approx. 1.5 hrs. demonstration time.)

\* For 8 hours, or 3.5 hours of demo time = \$320.



**Scholarships for Title One Schools:** *A limited number of demonstrations or interactive make your own glass sessions with the mobile glass studio will be provided free of charge to qualifying Title One Schools in Escambia and Santa Rosa counties. To apply for the scholarship funds, please fill out the intake form included in this information packet, and select the option to be considered for a scholarship. We will contact you based on the funds we have available to schedule a FREE school visit!*



If you're interested in donating to the **Mobile Glassblowing Studio Scholarship Fund** for Title One Schools, please contact Caitlin Rhea at: [director@firstcityart.org](mailto:director@firstcityart.org)



## **“Little Dragon” Mobile Glassblowing Studio Intake Form**

**Name of your Organization/School/or type of Group:**

**Approximate number of people/students attending:**

**Organizer/Contact Person’s Name:**

**Contact Phone Number:**

**Contact Email Address:**

**Address: (location of Demonstration or “Make Your Own Glass” Session)**

**Requested Month and Potential Dates for Mobile Glass Studio Visit:**  
**(Please give at least 3 possible dates and times that work for your group)**

- 1.
- 2.
- 3.

**Please Select Which Rate Applies to your Group:**

- Standard Group/Event rate *(30% goes toward Scholarship Fund for Title One Schools)*
- Small Group rate for Mobile Glass Studio *(15% goes toward Scholarship Fund)*
- Non-profit Fundraising Event rate *(please write a short description of your request and attach)*
- Title One School rate
- (Title One Schools only)* – Please check this box if you are interested in a FREE visit!  
Can your school afford the Title One School rate, or is FREE the only option? Circle YES or NO